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”meOne Konsultförmedling AB strengthens the presence in the Southern part of Sweden”

”meOne Konsultförmedling AB” is specialised in resource allocation of highly experienced SAP consultants to the Swedish market. The company works as agreement part and competency provider to large SAP customers. meOne has today about 450 SAP consultants in its network of smaller companies and free-lancers.

Repona AB with 18 SAP consultants and office in Lund has just entered as a new partner to strengthen meOne’s position on the market in the Southern part of Sweden. ”Selling consultants is mostly about relations and Repona has both a great network on the market in Skåne and skilled consultants, which reinforces meOne. meOne has up to now mainly worked in the Stockholm area” says Fredrik Linder, managing director of meOne.

The market has been dominated by a few large consultancy brokers who handle all types of IT competencies. meOne only provides consultants within the SAP area in a partly new business model which takes care of the interests of both the customer and the consultant provider.

Openness is the lead word for the company, which means that the all business conditions are transparent towards both customer and consultant provider, no competition limiting clauses, and that the broker’s fee is a fixed amount and not a percentage.

”To become a partner in meOne is a great acknowledgement of our accomplishments we have made on the SAP market in the Southern part of Sweden in a little more than one year. We have a lot of customers in the region and together with meOne we can close even bigger deals” says Hans Montelius, managing director of Repona.

Behind meOne are already four SAP consultancy companies as owners: Spring Consulting, Clarity Business Solutions, Colada and Inspiro Consulting.

For more information:

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